



**OPEN TO INTERNAL AND EXTERNAL CANDIDATES**  
**VACANCY**  
MACKLEY PUMPS DIVISION

**LOCATION**

**GATESHEAD**

**JOB TITLE**

**TECHNICAL SALES (PUMP) ENGINEER**

**JOB DESCRIPTION**

The Technical Sales (Pump) Engineer will be responsible for all sales of projects involving new build, overhaul/modification and maintenance contracts of equipment for the pump industry, primarily in the UK but may occasionally also cover some overseas projects.

The Technical Sales (Pump) Engineer will generate new sales and opportunities and secure sales through the development of existing and new customer relations. Communicating with customers at a technical level as part of the sales process will be required as well as providing technical input into the compilation of tenders/quotations.

Performance measures will include number of projects (won); performance against personal budget target; number of new customers and key customer activity levels.

A full job description will be issued with requests for an application pack.

**EXPERIENCE**

Must have extensive centrifugal pump knowledge with a proven track records within Sales and the Pump industry together with knowledge of applicable standards associated with pumps (UK and international) including guidelines related to the pump industry (i.e. materials and material selection).

Evidence of working in a similar customer facing role will be essential with excellent communication and report writing skills and IT Skills.

Ideally will also have a good understanding of other business functional areas.

**QUALIFICATIONS**

HNC or NVQ Level 3 in an appropriate engineering discipline or demonstrable experience in a similar role/appropriate field covering all experience and key competencies required.

Full valid driving licence required

**APPLICATIONS PACKS CAN BE OBTAINED BY:**

EMAIL [julie.graham@clarkechapman.co.uk](mailto:julie.graham@clarkechapman.co.uk) or TELEPHONE 0191 4772271.

**If, by reason of a disability, you may have problems completing an application form, please advise when you request an application pack**

**COMPLETED APPLICATION PACKS TO BE RETURNED BY  
9.00AM ON TUESDAY 5<sup>TH</sup> JANUARY 2021**

